

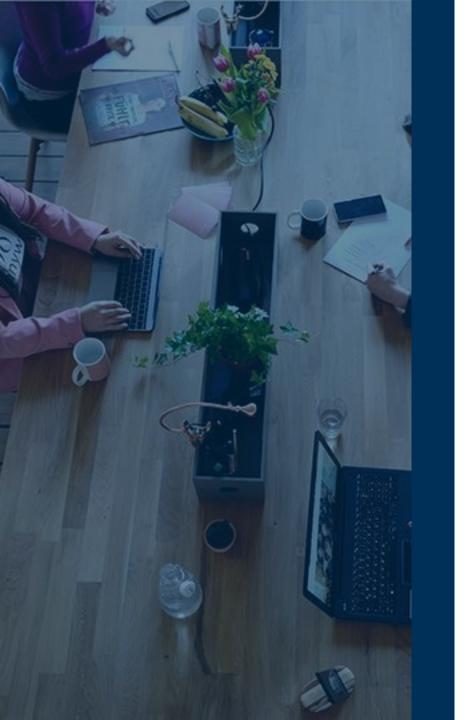
DEIB in the Workplace:

How Companies, Suppliers, and Candidates are Finding Their Way



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Broadleaf



Agenda



- Client/MSP Program
 - Building an intention plan
 - Hiring manager education
 - Client/supplier approach
- Suppliers
 - True self-assessment
 - Organization alignment
 - Candidate strategy/outreach
- Candidates/employees
 - Fear not
 - Network, network, network
 - $_{\circ}\;$ Know the company, know your power

65+ years Industry experience

30+ years MSP experience

15+ years RPO experience

\$1.2B Spend under management

About Broadleaf



Proven Experience

As a Women-Owned Business Enterprise (WBE), Broadleaf has a proven track record of delivering flexible and scalable solutions for Fortune 500 organizations.

Total Talent Management Expertise

With award-winning services, Broadleaf gives organizations the confidence they need to solve their ever-changing workforce challenges.





Diversity, Equity, Inclusion & Belonging Philosophy



The key to a truly diverse, equitable, and inclusive workplace requires a long-term commitment and systematic approach on three levels:

- 1. Organization
- 2. Supply base
- 3. Candidate/employee

Organization: Enhancing Your DEIB Strategy





Diversity Hiring and Culture of Inclusion

- Sourcing diverse suppliers
- Coaching and mentoring
- Cultivating a sense of belonging



Hiring Manager Education

- Examining conscious/ unconscious bias
- Transferrable skillsets vs. previous experience



Client/Supplier Summits

- Cadenced onsite supplier summits
- Diversity goals



Outreach and Recruiting

- Job descriptions and postings
- Advertising

Supply Base: Staffing





Self-assessment

o What do you truly do well and where?



Organizational alignment

• Are you speaking with the right people?



Candidate strategy/outreach

Veteran and Diversity Recruitment





Supply Base: MSP Strategy





Designations

- Women Business Enterprises (WBE)
- Minority Business Enterprises (MBE)
- Small Business Enterprises (SBE)
- LGBTQIA+
- Veteran-owned suppliers

Intentional Approach

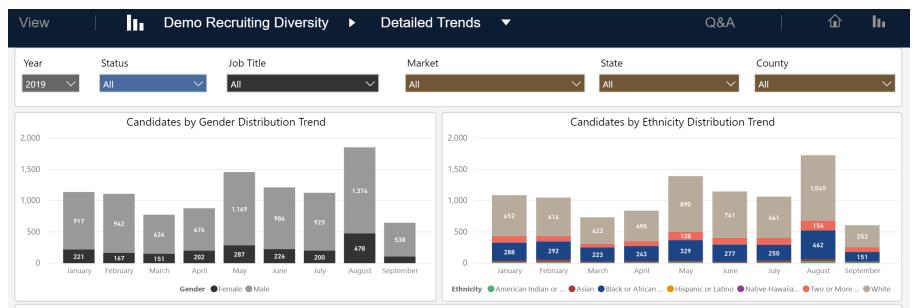
- Onboarding suppliers for success
 - Proper alignment
 - Contract terms
 - Insurance requirements
- Candidate strategy
 - Sourcing
 - Outreach

Tracking Results

- Diversity goals
- Workforce diversity and business impact audits
- Diversity recruiting effectiveness audit

Detailed Diversity Hiring Trends

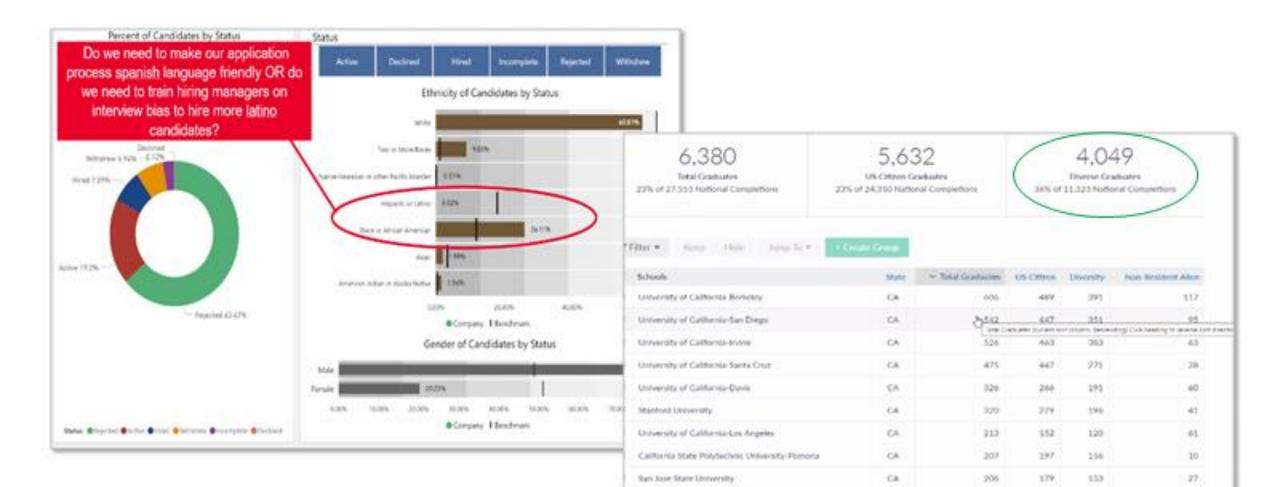




Gender StorelD	Female						Male						
	American Indian or Alaska Native	Asian	Black or African American	Native Hawaiian or other Pacific Islander	Two or More Races	White	American Indian or Alaska Native	Asian	Black or African American	Hispanic or Latino	Native Hawaiian or other Pacific Islander	Two or More Races	White
40009			1.0%		0.5%	22.4%		0.5%	3.1%		0.5%	3.1%	68.9%
40040			6.2%		2.1%	20.2%		1.0%	16.6%			3.6%	50.3%
40041			12.8%		4.3%	2.1%			21.3%			8.5%	51.1%
40043			6.7%			10.6%		1.0%	36.5%		1.0%	3.8%	40.4%
40045			5.7%		1.4%	2.9%			27.1%			2.9%	60.0%
40046			1.3%		3.9%	3.9%	1.3%	5.2%	29.9%			11.7%	42.9%
40048			10.8%			5.4%		10.8%	24.3%			2.7%	45.9%
40049			4.8%		7.1%	2.4%		2.4%	35.7%		2.4%	4.8%	40.5%
40050			2.7%			15.3%	0.9%	0.9%	4.5%			7.2%	68.5%
40052			0.6%			10.5%		0.6%	5.8%		0.6%	2.9%	78.9%
40053					4.1%	8.2%	2.0%		14.3%			4.1%	67.3%
40054			1.7%		3.4%	15.5%			29.3%		1.7%	5.2%	43.1%
40055			1.4%		2.1%	20.1%		0.7%	13.2%			4.2%	58.3%

Diversity Recruiting Effectiveness Audit





University of Southern California

CA.

202

155

205

47.

Candidates/Employees







Network, network, network



Know the company, know your power

Broadleaf

Thank you!