TOP ENTERPRISE-LEVEL PAYROLL DEALS

BUYER PROVIDER COMPANY CONTRACT DATE NUMBER OF EMPLOYEES LENGTH

Wachovia Corporation Hewitt Aug. 2005 More than 90,000 7 years

10 Years

Comments: The deal included the transfer of 165 Wachovia employees to Hewitt, which already had a long-standing relationship with the client.

BT Accenture Feb. 2005 87,000

Comments: A renewal of one of the largest contracts ever signed, the deal covered payroll among numerous other HR towers.

GM Europe ARINSO/ACS N/A 75,000 N/A

Comments: Together with Affiliated Computer Services, Inc., ARINSO People Services signed an HRO services contract with General Motors Europe.

DuPont Corporation Convergys Nov. 2005 60,000 13 years

Comments: One of the biggest end-to-end HROs ever, this deal also included payroll services for about 60,000 employees around the world.

ING ARINSO N/A 52,000 N/A

Comments: Deal covers approximately 52,000 employees and retirees through ARINSO People Services.

Sodexho ARINSO N/A 34,500 N/A

Comments: As part of the deal, the company took over all payroll processing in Germany, including data input, calculation of payments, and system maintenance.

Meryvns Hewitt July 2005 More than 29,000 7 years

Comments: Mervyns chose Hewitt after the client was spun off and needed a quick and cost-effective payroll solution as well as other HRO services such as defined benefits and health and wealth.

The Thomson Corporation Hewitt Feb. 2005 28.000 5 years

Comments: Payroll was just part of this multi-silo deal, which included benefits, compensation, learning and development, and recruiting for Thomson's 28,000 employees in the U.S.

Blackstone Real Estate Group ADP N/A 24,000 7 years

(LXR Luxury Resorts/Extended Stay Hotels)

Comments: The deal covers 30,000 licenses for hosted payroll services including health and welfare.

ISS ARINSO N/A 22,000 N/A

Comments: ARINSO designed, built, and operates ISS' shared-services center, operating all HR administrative processes for its 22,000 Dutch employees.

Unilever Netherlands ARINSO N/A 18,000 N/A

Comments: A deal that could be a precursor to a broader outsourcing deal between the two companies.

Rockwell Automation Hewitt Jan. 2005 15,000 15 years

Hewitt provides workforce administration, health and welfare, and defined benefit services in addition to payroll for Rockwell Automation's 15,000 U.S. employees.

Rohm and Haas Company Hewitt July 2005 More than 12,000 N/A

Comments: Hewitt and Rohm and Hass expand on a relationship that dates back to 1993.

TOP MID AND SMALL MARKET PAYROLL DEALS

BUYER PROVIDER COMPANY CONTRACT DATE SIZE LENGTH

Innovene ARINSO Sept. 2005 8,000 N/A

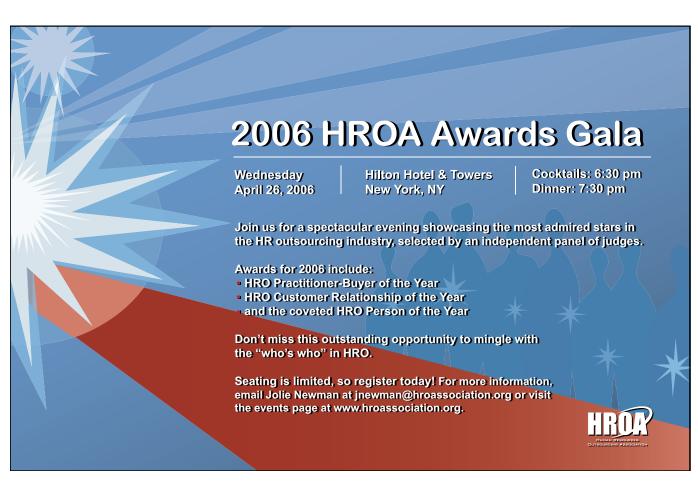
Comments: Deal calls for delivery of a global HR SAP platform and payroll services for more than 8,000 employees across North America, Europe, and Asia.

Neenah Paper Ceridian June 2005 2,400 N/A

Comments: Ceridian integrates U.S. and Canadian payroll on one platform as part of this deal.

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BUYER PROVIDER COMPANY **CONTRACT DATE** SIZE **LENGTH** Ceridian Dec. 2005 1,950 Worldspan 3 years Comments: Ceridian is providing HR/payroll web, self service, time and attendance, recruiting, and unemployment compensation as a part of the deal. Aug. 2005 Maui Land & Pineapple/Kapalua Resorts Ceridian 1,200 1 year Comments: In addition to payroll. Ceridian provides HR payroll web, tax filing, professional services, and time professional and self-service sourcing: now considering outsourcing recruiting. PGGM ARINSO Jan. 2005 1,200 N/A Comments: The contract covers all payroll-related services based on ARINSO's integrated payroll services offering. ARINSO operates and maintains PGGM's payroll system. CheckPoint HR 700 Plus One Holdings, Inc. Aug. 2005 N/A Comments: Services include payroll processing and 24/7 web-based Human Resource Management System (HRMS) and benefits administration. Forman Industries, Inc. CheckPoint HR July 2005 300 N/A Comments: Same services as those offered to CheckPoint HR's Plus One Holdings account. CheckPoint HR 250 N/A Bobst Group USA, Inc. Aug. 2005 Comments: Services include the provider's Payroll Plus package plus a powerful suite of recruiting tools. Advantec March 2005 1 year Comments: Services include payroll processing; benefits, workers' comp; unemployment; compensation planning; reorganization and development; corporate training and development; handbooks; job descriptions; and designated human capital consulting.



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