










The Recruitment Report

Volume, breadth, and talent pool: A look back at the 2010 RPO engagement calendar.

By the Editors

Our report on top RPO deals of 2010 was based on research performed by the editorial staff of *HRO Today*. In some but not all instances, the information was provided by RPO providers themselves. Data was also obtained from the editors' market knowledge of bidding processes and their awards. For each listing, we researched the services and the hiring volumes and verified the information through the client or other sources. We have not listed hiring volumes or the division of exempt and non-exempt because of confidentiality agreements. The listings vary from program sizes that involve 500 hires to 10,000 hires. Volume is not the only benchmark, however, as we considered the breadth of services and the percentage of the talent pool involved in hard-to-fill categories. The deals are listed in no particular order.

 <p>Client: Bank of America Provider: SourceRight Solutions Services provided: RPO Regions served: North America</p>	 <p>Client: Credit Suisse Provider: AMS Services provided: End-to-end RPO Regions served: Americas, Asia Pacific, Europe, Middle East, and Africa</p>	 <p>Client: Morgan Stanley Provider: Adecco Services provided: Full lifecycle RPO, plus selection and deployment of recruitment technology Regions served: United States</p>
 <p>Client: Burger King Provider: Peoplescout Services provided: End-to-end RPO Regions served: United States</p>	 <p>Client: GE Capital Provider: AMS Services provided: End-to-end RPO Regions served: United Kingdom, Europe, Middle East, and Africa, France, Germany, Poland, Hungary, and Czech</p>	 <p>Client: Nissan North America Provider: Kelly OCG Services provided: RPO Regions served: North America</p>
 <p>Client: Travelport Provider: SourceRight Solutions Services provided: End-to-end RPO Regions served: North America, Europe, Middle East and Africa, Asia Pacific</p>	 <p>Client: General Motors Provider: IBM/Seven Step Services provided: RPO Regions served: North America</p>	 <p>Client: Novartis Pharma France Provider: Kelly OCG Services provided: RPO Regions served: Europe, Middle East, and Africa</p>



Client: Santander
Provider: AMS
Services provided: End-to-end RPO
Regions served: United Kingdom



Client: Standard Charter Bank
Provider: Kenexa
Services provided: RPO
Regions served: Europe, Middle East, and Africa



Client: Waste Management
Provider: Peoplescout
Services provided: RPO
Regions served: United States and Canada



Client: Save-A-Lot
Provider: Adecco
Services provided: Full lifecycle RPO, plus selection and deployment of recruitment technology
Regions served: United States



Client: United Road
Provider: Peoplescout
Services provided: End-to-end RPO
Regions served: United States



Client: Weatherford
Provider: Kelly OCG
Services provided: RPO
Regions served: North America



Client: The SI Organization Inc. (formerly Lockheed Martin Enterprise Integrations Group)
Provider: Adecco
Services provided: Full lifecycle RPO plus selection and deployment of recruitment technology.
Regions served: North America



Client: US Steel
Provider: Kenexa
Services provided: End-to-end RPO
Regions served: North America



Client: Whirlpool
Provider: Kenexa
Services provided: End-to-end RPO
Regions served: North America

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