

Hot Deals

The 2013 HRO market was alive with activity.

By the Editors

Reflecting back on 2013, it proved to be a growth year for the HR services industry. In fact, NelsonHall reports that HRO contract activity was up nearly 37 percent year-over-year. Our roundup includes more than 25 deals that deliver crucial services to help in the way organizations manage their talent. The list was compiled through editorial research and submissions; the deals are listed alphabetically by client.



Client: AccentCare
Provider: Agile•1
RPO services provided: End-to-end RPO
Regions served: United States



Client: AXA
Provider: Randstad Sourceright
RPO services provided: End-to-end recruitment for most band levels
Regions served: North America



Client: BMW NA
Provider: Guidant Group
MSP services provided: MSP Services
Regions served: National



Client: Air Products
Provider: Pinstripe & Ochre House
RPO services provided: Full RPO
Regions served: EMEA



Client: Bank of America
Provider: PeopleScout
RPO services provided: End-to-end RPO and recruiter on demand
Regions served: United States



Client: Bristol-Myers Squibb
Provider: Pinstripe & Ochre House
RPO services provided: Full RPO
Regions: North America



Client: AssetMark (previously Genworth Wealth Management)
Provider: Accolo, Inc.
RPO services provided: End-to-end recruitment solutions
Regions served: United States



Client: Becton, Dickinson and Company
Provider: Agile•1
RPO services provided: End-to-end RPO services
Regions served: United States



Client: Celanese
Provider: Kenexa, an IBM Company
RPO services provided: Full, end-to-end recruitment solution
Regions served: North America, Latin America, EMEA, and APAC (Asia Pacific)