

Special Section: RPO in Focus

Rankings of Mid-market and On-demand Leaders

(Specializes in project and multi-year deals but don't qualify as enterprise due to lack of large engagements)

Provider	Breadth of Service	Size of Deals	Quality of Service	Overall Ranking
Accolo	16.50	3.00	199.60	444.36
Yoh	13.97	4.79	186.89	415.39
Princeton One	15.86	3.14	185.31	413.56
TAPFIN Process Solutions	13.20	4.20	157.60	352.38
The Workplace Group	14.40	3.70	155.00	348.25
Decision Toolbox	13.60	2.20	138.60	311.64
Talent Fusion	11.22	3.17	131.56	294.19

Buyers' Reasons for Engaging in RPO

When *HRO Today* asked why they implemented an RPO solution within their organization, buyers gave a plethora of reasons. Here are some of their opinions.

- “The screening process is excellent.”
- “Honors commitments.”
- “Ability to leverage technology.”
- “Produce against very-difficult-to-fill openings.”
- “Willingness to customize solutions.”
- “Meticulous in reporting capabilities.”
- “Global footprint.”
- “Ability to respond to business needs and innovate.”
- “Scalability of the model.”
- “Transparent to hiring managers.”
- “Ability to flex up and/or down with business needs.”
- “Excellent partnership with all clients.”
- “willingness to hear feedback.”
- “Excellent pricing structure.”
- “Management of all third-party agencies.”
- “Access to resources and thought leadership.”
- “Improved candidate experience.”
- “Ability to provide best practices.”
- “External benchmarking and ideas.”
- “Ability to adapt to changing demands.”