

Overall Leaders				
Provider	Breadth of Service	Size of Deals	Quality of Service	Overall Ranking
Hara	4.51	6.88	46.30	108.36
SAP (including ClearStandards)	7.20	5.89	39.40	96.94
Carbonetworks	5.29	3.62	40.00	93.94
Enablon	3.98	2.67	38.50	88.29
SilverSpring Network	4.23	4.59	37.00	86.84
EnerNOC	2.29	3.28	34.00	76.90
IHS Software (including ESS)	6.31	5.01	22.60	59.80
Greenstone Carbon	2.95	2.33	20.20	48.18
GreenOrder	4.01	3.61	18.20	46.36

Company

URL

1. Harawww.hara.com

Hara's comprehensive environmental and energy management solution gives organizations transparency and control of their organizational metabolism, so they can grow and profit while optimizing their natural resource consumption and minimizing their environmental impact. Customers are leading their peers into the post-carbon economy, by enabling an auditable environmental system of record and accessing best practices in order to increase their operational efficiency, maximize shareholder value, and manage risk. Together with its customers, Hara has the opportunity to write the encyclopedia of environmental efficiency, creating an unprecedented body of knowledge that will influence environmental impact reduction initiatives for years to come.

Originally founded in 2008 by Kleiner Perkins Caufield & Byers, Hara is dedicated to helping organizations grow and profit without depleting the earth's resources. The Hara™ Environmental and Energy Management solution has been available since January 2009 and is already in use by dozens of customers. Hara is based in Redwood City, CA.

Key clients: Stanford University, Coca-Cola, News Corp., Intuit, City of Palo Alto, and Safeway.

Comprehensive list of Environment & Energy Management Technology features:

Hara provides support and training services onsite at the customer's facility to maximize the client team's productivity. Courses available include: Hara™ Environmental and Energy Management Operations Course, designed for operations managers and others who are responsible for improving operational efficiency and mitigating risk; and Hara Environmental and Energy Management Administration Course, for system administrators responsible for the day-to-day monitoring and supervision of the EEM application.

2. SAPwww.sap.com

Founded in 1972, SAP has a rich history of innovation and growth as a true industry leader. SAP currently has sales and development locations in more than 50 countries worldwide and is listed on several exchanges, including the Frankfurt Stock Exchange and NYSE under the symbol "SAP." Our vision is for companies of all sizes to become best-run businesses. In today's challenging business environment, best-run companies have clarity across all aspects of their business, which allows them to act quickly with increased insight, efficiency, and flexibility. By using SAP solutions, companies of all sizes—including small businesses and midsize companies—can reduce costs, optimize performance, and gain the insight and agility needed to close the gap between strategy and execution. To help customers get the most out of their IT investments so that they can maximize their business performance, SAP declares that its professionals deliver the highest level of service and support.

Key clients: N/A

Comprehensive list of Environment & Energy Management Technology features:

SAP provides solutions for risk management, compliance (both financial, product, environmental and health & safety), energy visibility and all in the context of a total enterprise solution—SAP is the largest business software company in the world.

Company

URL

3. Carbonetworks

www.carbonetworks.com

The Carbonetworks Performance Management Platform helps companies run their energy, GHG, and sustainability initiatives like a business—helping provide a consolidated corporate scorecard for measuring performance. Its modular approach enables companies of all sizes to start managing and reducing their carbon and energy inventories quickly and easily. It integrates with hundreds of systems, from excel-based solutions to legacy, ERP, and in-house software, so customers don't have to replace existing data systems. Its platform helps evaluate current inventories, plan for reductions based on solid ROI analysis, then execute and optimize plans by connecting to the world's largest carbon and energy management network.

Key clients: N/A

Comprehensive list of Environment & Energy Management Technology features:

Carbonetworks offers professional services to complement its innovative technology solutions, including: solution enablement services, advisory consulting services, training & certification, business critical services, and a partner network.

4. Enablon

www.enablon.com

As a specialist in corporate governance, Enablon offers management and performance software solutions for corporate responsibility and QEHS management, risk management and internal control, and corporate governance and legal management. Enablon allows companies to embrace the ever-evolving business and regulatory environment and gain a competitive advantage through better controls and operational management. Enablon believes that companies can go beyond regulatory compliance to transform regulatory requirements into valued assets and, in so doing, strengthen and optimize their business. Facilitating reliable non-financial performance data collection, management, and reporting, Enablon solutions are rapidly implemented and offer a practical and effective response to all corporate governance needs including: regulatory compliance and transparency, improvement of operational performance, and risk prevention and management.

Key clients: Alcatel-Lucent, Avon, Cadbury Schweppes, Canon, Covidien, Danone, Del Monte, Dell, EDP, Estée Lauder, FCC Grupo, Jarden, The McGraw-Hill Companies, Puma, Reuters, Seagate, Symantec, Texas Instruments, Timberland and TNT.

Comprehensive list of Environment & Energy Management Technology features:

Enablon offers a range of training courses and services designed to ensure successful deployment and optimal utilization of Enablon's solutions, including user training per function/activity, functional administration training, and technical administration training.

Company

URL

5. Silver Spring Networks

www.silverspringnet.com

Silver Spring connects utilities with their customers and transforms the delivery of smart grid services while improving energy efficiency, empowering customers, and ensuring reliable delivery of low-cost services. Silver Spring provides the hardware, software, and services that connect every device on the smart grid, creating a unified Smart Energy Platform. Over this unified platform, smart utility networks can deploy any number of advanced applications, such as Smart Metering, Demand Response, Distribution Automation, and Distributed Generation. Smart Utility Networks can also allow devices such as meters, load management controllers, and electric vehicle charging stations to communicate with each other and the utility. As a Smart Grid solutions company, Silver Springs enables utilities to achieve operational efficiencies, reduce carbon emissions and empower their customers to monitor and manage their energy consumption.

Key clients: American Electric Power, CitiPower & Powercor Australia, Florida Power & Light, Jemena, Modesto Irrigation District, OG&E Electric Services, Pacific Gas and Electric Company, Pepco Holdings, and Sacramento Municipal Utility District.

Comprehensive list of Environment & Energy Management Technology features:

Silver Spring's smart grid networking process includes business system integration, customer support, hosting choices, installation support, mesh design, monitoring and maintenance, and training.

6. EnerNOC

www.enernoc.com

EnerNOC, which stands for Energy Network Operations Center, is transforming the way the world uses energy by helping commercial, institutional, and industrial organizations use energy more intelligently, pay less for it, and generate cash flow that benefits the bottom line. EnerNOC's technology-enabled energy management solutions help meet the needs of utilities/grid operators that deliver energy and are responsible for maintaining the real-time balance between supply and demand. EnerNOC brings proven expertise and innovative ideas to both groups through a full suite of energy management solutions. Serving customers throughout North America and the United Kingdom, the company has won numerous awards for its technology, customer service, and industry leadership.

Key clients: Mission Produce, Southern California Edison, Seaport Hotel and Seaport World Trade Center, Tampa Electric, and PNM.

Comprehensive list of Environment & Energy Management Technology features:

EnerNOC offers: DemandSMART, a comprehensive demand response application that enables commercial, institutional, and industrial organizations to maximize new sources of revenue and stabilize the electric grid by participating in demand response programs globally; SiteSMART, a data-driven energy efficiency application and service that establishes optimal performance and persistent energy savings at commercial, institutional, and industrial facilities; SupplySMART, an energy price and risk management application and service that assesses a customer's energy purchasing options and associated risks; CarbonSMART, an enterprise carbon management application and service that supports the measurement, tracking, and management of greenhouse gases across the enterprise.

Company

URL

7. IHS Software (including ESS)

www.ihs.com

IHS, or Information Handling Services, is a leading global source of critical information and insight dedicated to providing the most complete and trusted information and expertise. IHS product and service solutions span four areas of information that encompass the most important concerns facing global business today: energy, product lifecycle, security, and environment, all supported by macroeconomics. By focusing on customers first, IHS enables innovative and successful decision-making for customers ranging from governments and multinational companies to smaller companies and technical professionals in more than 180 countries. IHS celebrated its 50th anniversary in 2009 and employs approximately 4,000 people in 20 countries.

Key clients: N/A

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Comprehensive list of Environment & Energy Management Technology features:

IHS provides a full suite of environmental and chemical management software and service solutions for EHS and sustainability management, including: greenhouse gas management from compliance to emissions trading; material safety data sheet (MSDS) and chemical lifecycle management; air, water, and waste data management; sustainability tracking, management, and reporting; regulatory compliance management; chemical supply chain greening; and REACH.

8. Greenstone Carbon

www.greenstonecarbon.com

Greenstone is a specialist carbon solutions company that works in partnership with major commercial and public sector organizations to measure, manage, and mitigate their carbon emissions to realize business and financial benefits. Greenstone Carbon's solutions comprise both consulting advice and access to a suite of carbon management tools through an ASP model. Greenstone's consulting team includes a blend of capabilities covering scientific and commercial skills in sectors such as IT, automotive, travel and leisure, building and property, utilities, financial services, FMCG, and retail. Greenstone carbon consultants work with clients to develop strategies to help organizations manage their climate change risks and opportunities, balancing these in a commercial context. Accredited by the Carbon Trust to provide specialist carbon management strategies and solutions, Greenstone Carbon's expertise is in sustainable carbon reduction solutions and objective independent advice on credible carbon offset projects.

Key clients: Bagir, Fujitsu, Gamma Telecom, Ocado, Ryder Cup, SAB Miller, Virgin Group, ZBD, and Zenith Provecta.

Comprehensive list of Environment & Energy Management Technology features:

Greenstone Acco2unt product suite is a carbon accounting software solution that allows organizations to take control of their carbon management through: CO2 measurement and management, reduction, reporting and tracking of emission data, and scenario planning and ROI. Green IT is an addition to the Acco2unt carbon accounting suite, allowing large organizations to accurately audit and rationalize their IT estate.

9. GreenOrder

www.greenorder.com

GreenOrder helps companies maximize the value of sustainability—making environmental excellence, energy innovation, and corporate responsibility drivers of profitable growth. By combining world-class strategy, rigorous factual analysis, and effective marketing and messaging, it has helped some of the world's largest enterprises turn their investments in sustainability into concrete competitive advantage. The firm also works with breakthrough clean technology ventures to help them reach their potential. Its diverse, proven expertise in business strategy, environmental science, and marketing allows us to produce results that are credible and compelling for the broadest range of internal and external stakeholders.

Key clients: GE, GM, BP, Dupont, Hines, Polo Ralph Lauren, Masco, Simon Property Group, Starwood, Allianz, Siverstein Properties, Office Depot, Destiny USA, Equino, Pfizer, Pitney Bowes, and NYC2012.

Comprehensive list of Environment & Energy Management Technology features: •

Business strategy: align sustainability initiatives with key business goals; environmental analysis: ground sustainability in sound science and policy analysis to ensure credibility; and marketing and communications.