### Rankings of Mid-market and On-demand Leaders

(Specializes in project and multi-year deals but don’t qualify as enterprise due to lack of large engagements)

<table>
<thead>
<tr>
<th>Provider</th>
<th>Breadth of Service</th>
<th>Size of Deals</th>
<th>Quality of Service</th>
<th>Overall Ranking</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accolo</td>
<td>16.50</td>
<td>3.00</td>
<td>199.60</td>
<td>444.36</td>
</tr>
<tr>
<td>Yoh</td>
<td>13.97</td>
<td>4.79</td>
<td>186.89</td>
<td>415.39</td>
</tr>
<tr>
<td>Princeton One</td>
<td>15.86</td>
<td>3.14</td>
<td>185.31</td>
<td>413.56</td>
</tr>
<tr>
<td>TAPFIN Process Solutions</td>
<td>13.20</td>
<td>4.20</td>
<td>157.60</td>
<td>352.38</td>
</tr>
<tr>
<td>The Workplace Group</td>
<td>14.40</td>
<td>3.70</td>
<td>155.00</td>
<td>348.25</td>
</tr>
<tr>
<td>Decision Toolbox</td>
<td>13.60</td>
<td>2.20</td>
<td>138.60</td>
<td>311.64</td>
</tr>
<tr>
<td>Talent Fusion</td>
<td>11.22</td>
<td>1.17</td>
<td>131.56</td>
<td>294.19</td>
</tr>
</tbody>
</table>

### Buyers’ Reasons for Engaging in RPO

When HRO Today asked why they implemented an RPO solution within their organization, buyers gave a plethora of reasons. Here are some of their opinions.

- “The screening process is excellent.”
- “Honors commitments.”
- “Ability to leverage technology.”
- “Produce against very-difficult-to-fill openings.”
- “Willingness to customize solutions.”
- “Meticulous in reporting capabilities.”
- “Global footprint.”
- “Ability to respond to business needs and innovate.”
- “Scalability of the model.”
- “Transparent to hiring managers.”
- “Ability to flex up and/or down with business needs.”
- “Excellent partnership with all clients.”
- “Willingness to hear feedback.”
- “Excellent pricing structure.”
- “Management of all third-party agencies.”
- “Access to resources and thought leadership.”
- “Improved candidate experience.”
- “Ability to provide best practices.”
- “External benchmarking and ideas.”
- “Ability to adapt to changing demands.”